

The AI-Native Operating System for Intelligent Supply Chain

SCOTI™ — The AI Supply Chain Platform Revolution

Seeking \$2M in Bridge Capital (Pre-Series A)

Vision

**Bring Enterprise-Grade AI to the Mid-Market — Faster,
Smarter, and More Affordable.**

STRATEGY
Consulting-Led GTM

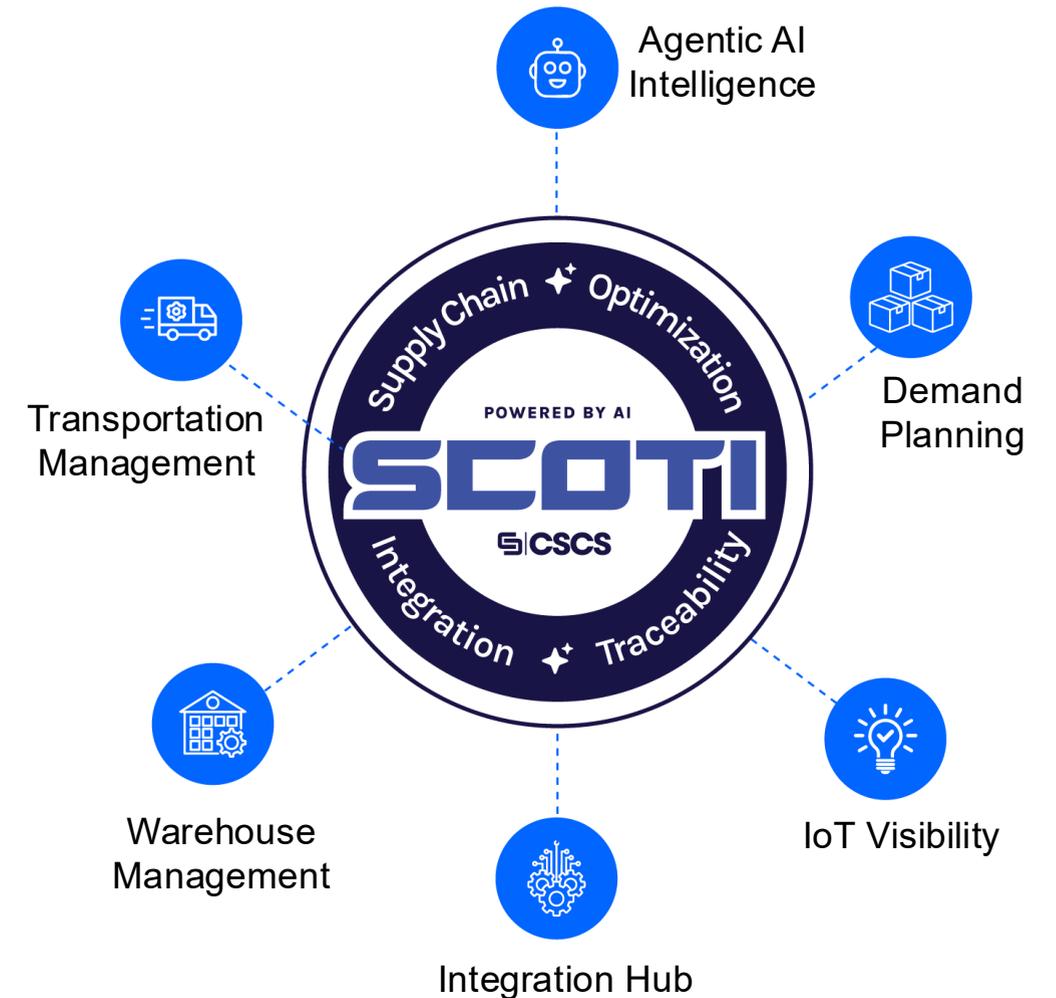
FOUNDATION
ON
AI-Native OS

FOCUS
Mid-Market Scale

The AI Platform Defining the Future of Intelligent Supply Chain Operations for the Mid-Market

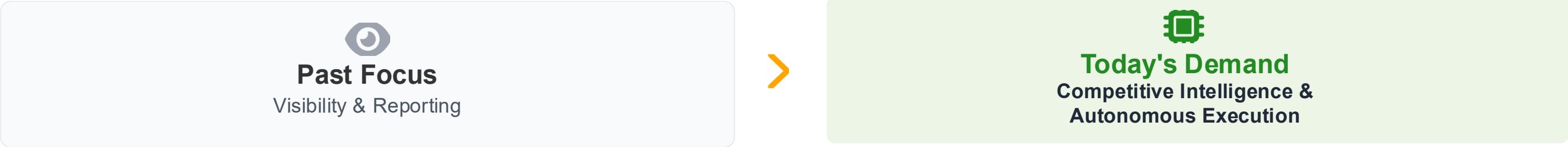
- ✓ CSCS is an **AI-first supply chain technology** company delivering the next generation of intelligent supply chain operations through SCOTI™, our **proprietary AI-native operating system**. SCOTI functions as the digital operating layer for modern logistics—continuously sensing, learning, deciding, and executing across transportation, warehousing, planning, integration, and real-time decision-making.
- ✓ **Our go-to-market is deliberately consulting-led.** We enter through expert-led proof-of-concept engagements that identify operational bottlenecks, quantify opportunity, and validate ROI in the customer’s own environment. SCOTI then scales those proven outcomes across the enterprise through recurring software adoption.

Unified Intelligent Platform



Why It Matters: AI Is Redefining Supply Chain Execution

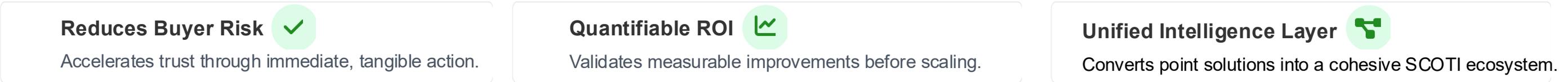
The market paradigm shift



SCOTI™ enables the shift from fragmented visibility tools to unified, intelligent operational execution.



The POC-First Adoption Model



This marks the beginning of autonomous, self-optimizing supply chain operations for a market that incumbents have consistently underserved.

A Real Operating Company — With Real Revenue and a Clear Path to SaaS Scale

SCOTI™ is already deployed across 7+ distribution centers, 5+ customers, and thousands of transactions—with active implementations, pilots, and POCs underway. This is a proven operating business, not a speculative AI concept.

REVENUE GROWTH

43% CAGR

Historical performance since inception

PROFITABILITY

\$3.5M+

Cumulative EBITDA through 2025

FUTURE VISIBILITY

\$1.2M+

Signed SaaS contracts for 2026

Converting Engagements to High-Margin SaaS



Consulting Wedge

Domain-led advisory and expert POCs get us in the door



POC Validation

Identify and quantify operational pain points to prove value quickly.



SCOTI Platform

Scale outcomes, turning proven wins into recurring software deployments



Actively converting consulting-led customer engagements into recurring SCOTI™ platform revenue

This raise is intended to accelerate scale—not fund experimentation. Investors are entering at the point of commercialization and expansion, not concept formation.

Consulting-Led Growth Engine: From POC to Platform Adoption

Differentiated GTM built on domain expertise, not generic software sales.

Our consulting legacy is the growth engine that accelerates adoption, improves fit, and increases long-term platform stickiness.

MOAT STRATEGY

Domain Expertise → Product Intelligence

We begin with focused proof-of-concept engagements that deliver immediate operational value while identifying the highest-impact opportunities for automation, orchestration, and intelligence.



01

ENGAGE

POC Advisory

Enter through a focused consulting engagement tied to a high-priority operational problem.



02

DIAGNOSE

Quantify

Identify pain points, benchmark performance, and quantify financial and operational impact.



03

DESIGN

Prove

Implement targeted workflows and custom solutions using SCOTI capabilities in a controlled scope.



04

EXPAND

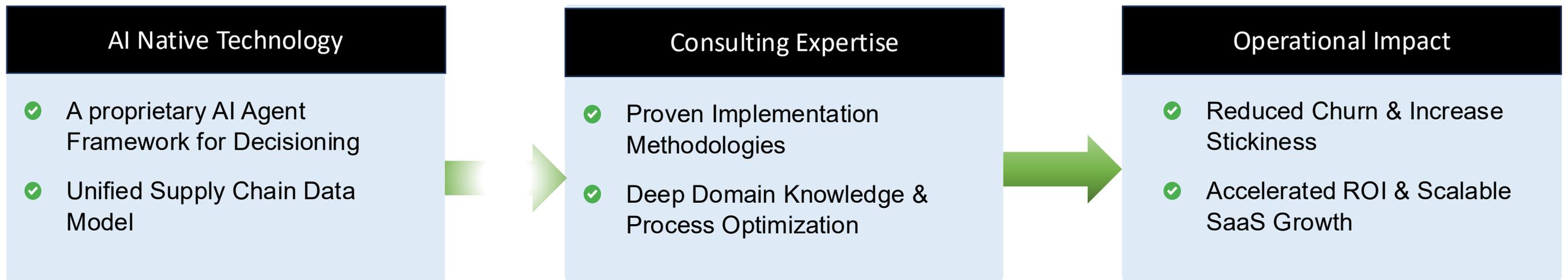
Convert

Convert proven ROI into broader SCOTI deployment, recurring SaaS, and long-term adoption.

Defensible IP in a Market About to Transform

CSCS is not simply layering AI onto fragmented, manual legacy processes. Through SCOTI™, we are re-architecting supply chain operations with an AI-native operating system built from the ground up. Backed by more than four years of bootstrapped R&D, SCOTI™ is designed to deliver measurable ROI within 6–9 months by transforming operational cost centers into intelligent, value-generating systems.

The CSCS Integrated IP Ecosystem:



This is system-level IP, not feature-level innovation.

SCOTI™ is positioned to become the enabling layer for intelligent supply chain operations—embedded, indispensable, and difficult to replace, much like Bloomberg became foundational to financial intelligence.

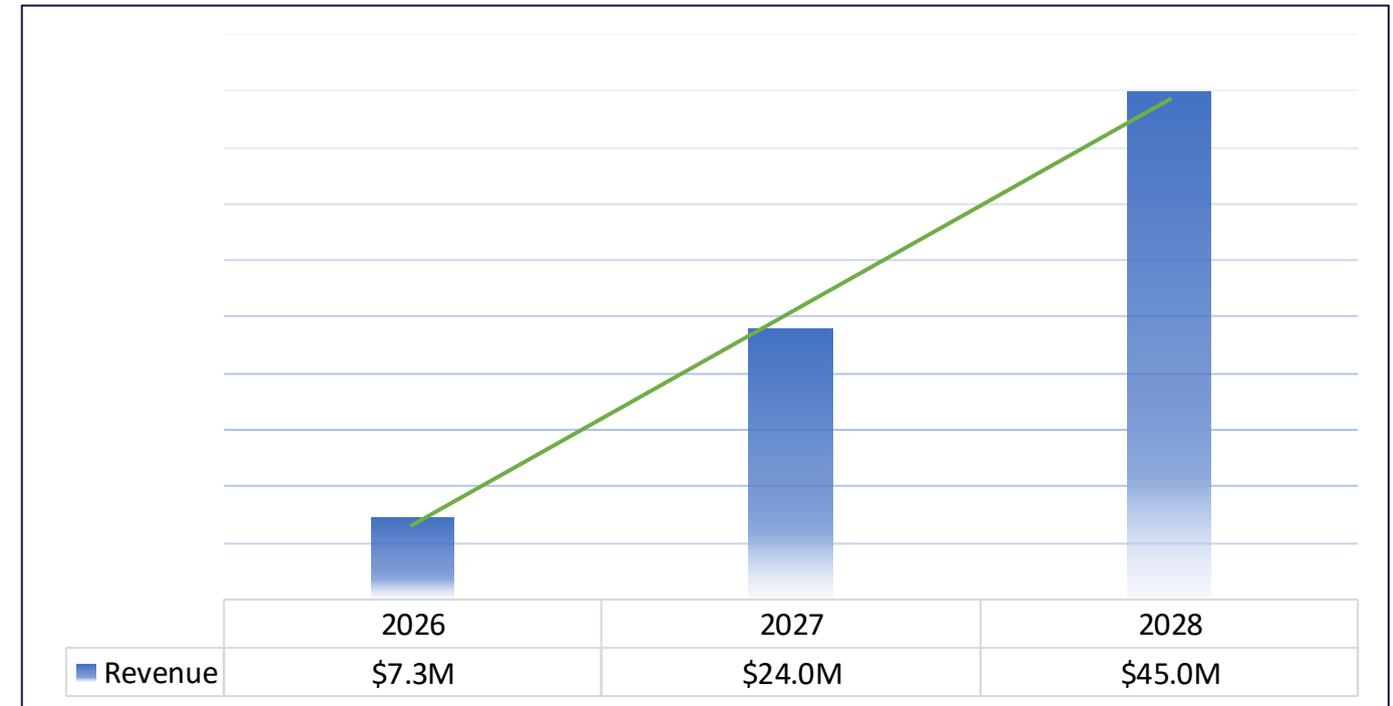
High-Margin SaaS Financial Trajectory

Key Financial Inflection Points:

- ✓ **Revenue Growth:** \$7.3M → \$45.0M by 2028
- ✓ **EBITDA Margin Expansion:** 20% → 72% as SaaS dominates
- ✓ **Software Margins:** SaaS by 2028 → 80%+ software margins
- ✓ Assumes Continued SaaS mix expansion and pipeline conversion

Valuation Ramp:

Year	Total Revenue (Consulting + SCOTI – Impl+ Subscription)	ARR – SCOTI Subscription
2026	\$7.3M	\$1.5M
2027	\$24.0M	\$13.0M
2028	\$45.0M	\$29.0M



Investment Impact:

This bridge round directly accelerates GTM scale needed to unlock that valuation curve

Led by Proven Operators

Execution matters more in supply chain than in almost any other vertical.

CSCS is led by **Mansoor Khan**, a **23+ year supply chain technology veteran** who has delivered large-scale transformations at:



Mansoor Khan
Founder & CEO



Walmart
TRANSFORMATION



Home Depot
SYSTEMS SCALING



C&S Wholesale
OPERATIONAL DCS

This leadership has built and run large-scale supply chain transformations, making our advisory-led POC model credible in front of operators who manage thousands of stores and distribution centers.

In this sector, credibility is a big competitive advantage

Market Timing: A Large, Underserved Opportunity at an Inflection Point

GLOBAL SUPPLY CHAIN SOFTWARE MARKET

\$20.97B+ by 2025

Meaningful innovation has largely *bypassed the mid-market*, leaving organizations with fragmented tools

These organizations are now under acute pressure to modernize due to:

- Margin Compression
- Labor Constraints
- Regulatory requirements (FSMA, ESG, traceability)
- Increasing volatility and disruption
- Competitive edge

**Consulting-Led Approach:
Trusted Guidance, Faster
Validation, Lower Adoption Risk**

What Organizations Are Actively Seeking

- ✓ AI Automation to reduce manual work
- ✓ Interoperability across systems
- ✓ Real-time visibility across operations
- ✓ Margin recovery via intelligent optimization
- ✓ Scaling opportunities

SCOTI™ is purpose-built to meet these needs with an AI-native platform designed specifically for the mid-market.

Revenue Expansion Opportunity: With and Without New Capital

CSCS has modeled two clear growth paths

Organic Growth Path

Without Bridge Capital

-  Continued organic growth
-  Slower AI agent deployment
-  Delayed SaaS contract conversion
-  Limited international expansion

OUTCOME

" A strong, profitable business with constrained growth velocity"

Accelerated Scale Path

With Bridge Capital

-  Accelerated AI agent rollout
-  Faster shift to SaaS revenue
-  Immediate international expansion
-  Compressed time to valuation growth

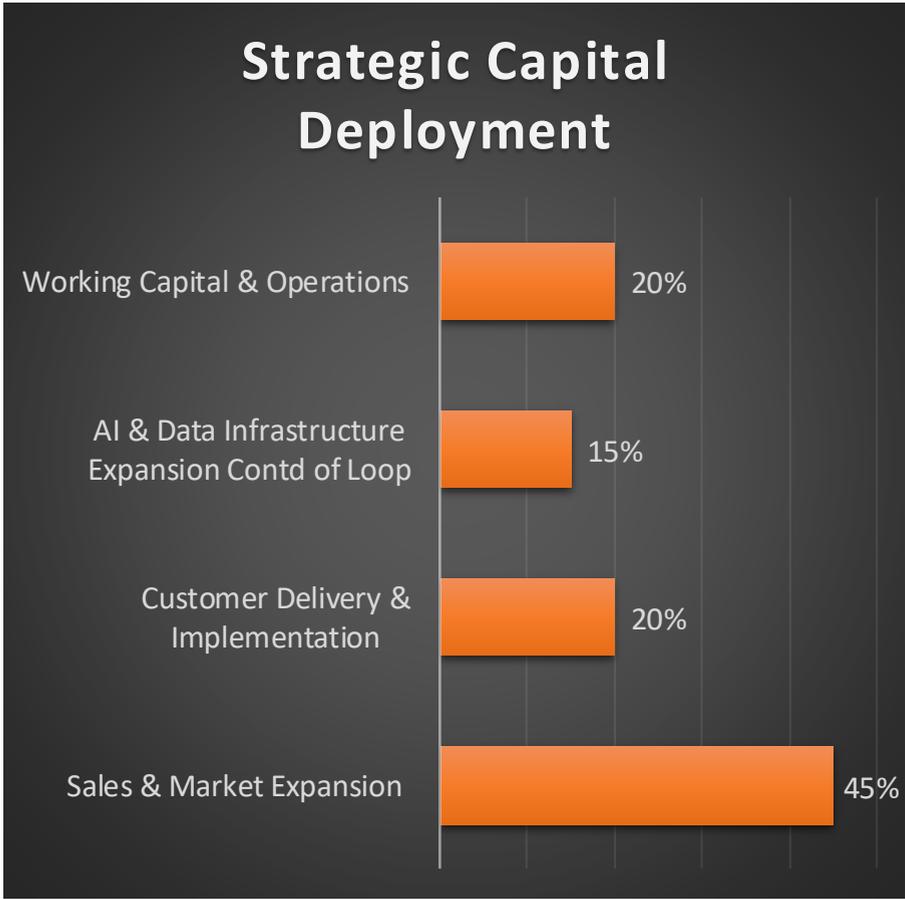
OUTCOME

" The same platform and customer demand — scaled faster with materially stronger economic upside"

Strategic Use of Bridge Capital

This round accelerates scale – not experimentation

Raising **\$2.0M** Bridge Capital – **SAFE** or **Convertible-Note**



<p>Working Capital Support</p>	<p>✔ To continue the support of ongoing Operational Growth Accelerated Initiatives support</p>
<p>Bridging Current Operating Gap</p>	<p>✔ As the company scales, Capitalization expenses currently exceed revenue; a portion of the funds will be used to bridge this gap while continuing the increased revenue</p>
<p>Path to positive Cash Flow & Value</p>	<p>✔ Use of proceeds is to stabilize operations, support growth initiatives and move towards positive cash flow and long-term value creation</p>

Investment Thesis: Profitable operator-led business with proprietary AI IP and real revenue.

Why Invest Now

CSCS is at the inflection point between commercialization and accelerated scale.



Proven Product-Market Fit

Real revenue from 5 customers and 7 DCs. This is a moment of scale, not experimentation.



Proprietary & Defensible IP

SCOTI AI Agent OS architected from the ground up, supported by four years of R&D.



De-Risked GTM Model

Consulting-led POCs create immediate trust, measurable ROI, and efficient SaaS conversion.



Valuation Uplift Potential

Clear path to high-margin recurring revenue as SaaS becomes the dominant mix.

Revenue mix evolution



Strategic transition to high-margin recurring software revenue.

Target Industries and Customer Profiles

 <p>Manufacturing Complex supply chain requiring orchestration</p>	 <p>CPG High-volume operations</p>	 <p>Food & Beverage Strict compliance, traceability requirements</p>
 <p>Retail Omnichannel fulfillment, real-time inventory</p>	 <p>Pharma Regulatory compliance, serialization needs</p>	 <p>Logistics Multi-client operations requiring optimization</p>

Customers

Strategic & Technology partners

								
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Thank You



CSCS is offering \$2.0M in bridge capital, structured as a SAFE, to accelerate an already proven business at the point of commercialization...not experimentation. This is an opportunity to invest in a profitable, operator-led company with proprietary AI infrastructure, real enterprise traction, and a clear path from consulting-led adoption into high-margin recurring SaaS revenue.



We are looking for an aligned capital partner who recognizes that this round is about speed, not validation. The capital is intended to compress time to scale...expanding go-to-market, supporting delivery, and accelerating the shift into recurring software revenue...while increasing growth velocity and long-term enterprise value.

We are seeking the right capital partner to help scale a proven business at the moment where momentum turns into enterprise value.



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